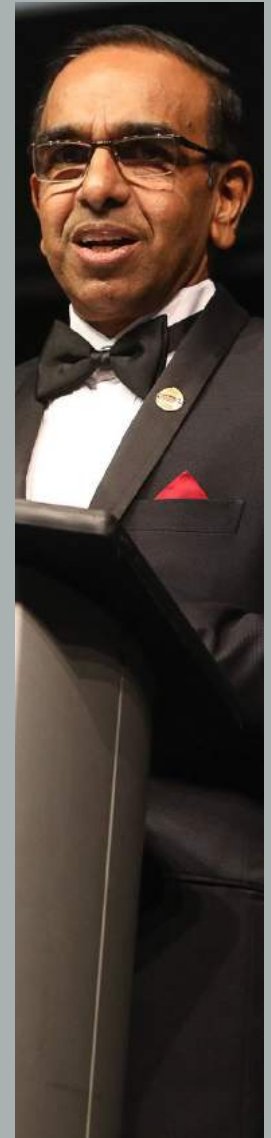


# PINNACLE PEN

DETERMINED TO CONQUER!



We welcome our member,  
DTM Balraj Arunasalam,  
International President  
Toastmasters International

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# President's Message

It was a rainy day in the month of November. The roads were congested with heavy traffic which wasn't going clear for many hours, there was no electricity at home, several places were already flooded and there was no way I could get to the Urban Kitchen near Town Hall. Those were the reasons I gave myself for not being able to go to the executive committee meeting that wet in November.

It was an important meeting as one of the agenda items was to nominate the successors for the upcoming year. An incoming president was nominated with the unanimous agreement of the entire EC, a person who they said was very dedicated, hardworking and determined to conquer.

The decision was taken without me and looking back, I realize that I was the only Ex Co member missing at that meeting, so it was easy for the rest to select that missing one and finalize it as a unanimous decision.

I was hesitant at the beginning but I will never forget that night of 22nd of November, where Distinguished Toastmasters Trishma, Yusuf, Rayhan, Raj, and Toastmasters Arshad and Gadjen were all on the phone with me for hours, delivering their CC 09 once again to persuade with power for me to accept; and finally I accepted the nomination!

Today, with immense pleasure, I write this message to you as the 03rd President and probably the youngest, to lead Sri Lanka's first and Only Advanced Toastmasters Club, the Pinnacle Advanced Toastmasters Club!

In my Opinion, our Toastmasters Club is very similar to a Monument.

Constructing a monument is difficult but it can be done. The real test is constructing a monument that is more than just a construction. Constructing a monument and naming it after your favorite person is no big deal. Anyone can do it. The real challenge – successfully met by Shah Jehan - is constructing such a significant monument that stands as "THE" Monument of Love for so many years after both he and his beloved wife Mumtaz are gone.

Setting up a new toastmasters club can be done – and in fact it has been done by many. That is how the movement has grown so much in Sri Lanka. But setting up this advanced Toastmasters club was more than just setting up a club. The dream and vision of DTM Chrisanthi creating the kind of club this would be and the energy and passion of DTM Trishma, making this club one of the top 10 clubs in the district is why this club is advanced. It is not just because the word is in our name but because it represents what we stand for, what we strive for - advancement, climbing and improvement.

Shah Jehan didn't build the Taj Mahal so people could come and take pictures of themselves standing around it. He channeled his love into the construction and even today, we see it as a symbol of his love.

Similarly, this Club was not set up just for the admiration of others – though we love having that! It is called advanced for a purpose. And without the support of our members, PATC would not be an advanced club, it would be another ordinary gathering. Our members keep it an advanced club. Without them, this club would be an Advanced Club only in name. They didn't become members by accident. They were willing to challenge themselves and they were accepted in to be Advanced TMs because they have shown much potential and they are among the best.

I humbly request each and every member to join me in our task to make sure we are “determine to conquer” every challenge that lies ahead of us this year

Now that DTM Trishma Pinto has taken this club to a different level, I humbly request each and every member to join me in our task to make sure we are “**determine to conquer**” every challenge that lies ahead of us this year, and that every single one of us will contribute nothing less than needed to maintain this club as one of the greatest.

I believe success is not a constant thing unless one truly works hard to retain it. So it is definitely not going to be smooth sailing this year. But let's make it a point to make a firm commitment to do our part to the best of our ability. If every member determines to conquer, I have no doubt that we will be the best.

I am a strong believer of the words of Chris Hadfield, where he said “Ultimately, leadership is not about glorious crowning acts. It's about keeping your team focused on a goal and motivated to do their best to achieve it, especially when the stakes are high and the consequences really matter. It is about laying the groundwork for others' success, and then standing back and letting them shine.”

**Together, let's determine to conquer!**

**DTM Zaidh Naushard**

President

Pinnacle Advanced Toastmasters Club



# Pinnacle Advanced Toastmasters Club officers Installation Ceremony

The 3rd Installation Ceremony of Pinnacle Advanced Toastmasters club was held on 07-Jul 2017 at the Bougainvillea Ballroom, Hotel Galadari. The theme chosen for this glittering event was “Determined to conquer”. The ballroom was packed to the brim with members and guests alike. While the ladies looked stunning in their elegant and elevated apparel, the gentlemen were not far behind with their dashing and dapper attire.

This was a night of firsts as the newly appointed Area Director of Area A3, TM Oshan Liyanage conducted his first ever Club Officer installation. Leave it to PATC to find the most inspiring individuals who, with their remarkable life stories and achievements, can leave their audiences spellbound and inspired.

Our esteemed Chief Guests and Keynote Speakers for the event were the dynamic duo of Major Ruvan Ranatunga and Mr. Shihan John who successfully conquered the unforgiving Atacama Desert by running across 250 KMs in 07 Days in 2016. In a keynote speech of 45 minutes, the gentlemen recounted their successful journey from inception to completion, including gripping and grueling anecdotes from their perilous journey, how they physically and mentally prepared for an ordeal like that and finally how one can aspire to inculcate lessons learned by the two gentlemen. In order to add more color to our installation ceremony we had the presence of Guest of honor, District Director – District 82 **DTM Ajantha Jayawardena** and **TM Sarma Mahalingam**, Club Growth Director – District 82.

It was an event for the ages and one that shouldn't have been missed.

Later, a raffle draw was conducted with a wide range of coveted prizes on offer; the first prize being a return trip to London. After the raffle draw, the attendees and guest were treated to a delectable buffet and decadently delicious selection of desserts.

What dinner would be complete without a dance? Right after a scrumptious food, the members and guests were treated to DJ music to rock the dance floor.

It was an event for the ages and one that shouldn't have been missed.

**TM Sankalpa Wijesekara**

Secretary

Pinnacle Advanced Toastmasters Club



# Our Club Leaders for the Toastmasters year 2017/18



**DTM Zaidh Naushard**  
President



**DTM Chrishanthi Emmanuel**  
Vice President - Education



**TM Buddhima Subasinghe**  
Vice President - Membership



**TM Asghar Rana**  
Vice President - Public Relations



**TM Sankalpa Wijesekara**  
Secretary



**DTM Yusuf Jeevunjee**  
Treasurer



**TM Gadjen Suryakumar**  
Sergeant at Arms



**DTM Trishma Pinto**  
Immediate Past President





# “What did you say?”

No matter where you work, irrespective of your designation, whatever your job description, you will be called upon daily to communicate. As toastmasters, we pride ourselves on doing this well - but do we? Here are 3 pitfalls I believe we encounter in both our “prepared” and our “impromptu” communication.

## 1. USING JARGON

A highly qualified, extremely competent and articulate young IT professional finished a 30 minute presentation and then asked the Board of Directors “Do you have any questions?” After a brief pause, one of the directors said “How can we question, when we didn’t understand it?” You may laugh at the director but, as one of the finalists at the World Championship of Public Speaking said, “it is not her responsibility to understand you – it is your responsibility to make yourself understood”. The mark of a true master is the ability to communicate in language that can be understood. This is especially true if it is a technical subject. The Toastmasters CC manual has a whole level on working with words, and the need to avoid jargon, but how many of us actually use this when doing our board or other presentations? If you are unable to present your case except by using jargon, then maybe you haven’t really understood the material at all!

Try finding different non-technical words to explain the concept or use examples to highlight the point. For instance, instead of saying “A meeting is not properly constituted unless a quorum is present” say “Unless we have the minimum number of people needed, the meeting won’t be valid”. Instead of “If our firewall is penetrated we get incident reports” say “if someone tries to break into or hack into our computer systems, the system sends our IT staff messages.” Or explain cloud computing by comparing it to a large warehouse where several people can store documents in different sections of the building instead of each having to build their own warehouse.

And remember, “jargon” does not only mean technical words, it can also mean initials and abbreviations which your listeners may not know. For instance, do you know when people in the leisure industry speak of MICE for hotels, they are not referring to rats?!

## 2. NOT LISTENING

It’s been said that when the other person is speaking we are not really listening, just busy preparing our own response! This becomes painfully evident at meetings, when a director asks a management officer a question based on his presentation and the officer’s answer is not a response to the question but a continuation of the argument or justification he made in his paper. If the other person in your conversation feels you are not respecting him or her enough to listen and answer appropriately, he or she will be less willing to accept whatever you are trying to communicate.

Properly hearing a question or comment /response, gives you a good idea of how the other person feels about the topic about which you are speaking. It will give you clues as to how positive or negative they are towards your proposal, and that is extremely valuable in how you continue to take the conversation forward. Don't miss out on that chance by not actively listening!

Round Robin sessions, using the word of the day correctly and understanding the table topic give us an indication of how good we are at listening. How high do you score at listening?

Try finding different non-technical words to explain the concept or use examples to highlight the point.

### 3. SPEAKING IN CONFUSING, RAMBLING SENTENCES

If you are nervous, or extremely passionate about what you are speaking of, you could go on and on without a pause to allow listeners to digest what they hear. Such speakers can also bring out long sentences joined together with “however”, “therefore” or even “and so” The second and third CC projects both provide guidelines on how to structure one's speech and how to get to the point. These are very valuable for communication whether it is a 3 minute response to a question or a 10 minute presentation on a new proposal. Remember, listeners don't have the luxury of “going back and reading it once more”. They have to hear and absorb it as you are speaking- so be kind! Make it easy for them to understand what you are saying by having a brief introduction, a logical flow, a connection between your points and a summary at the end.

Despite the temptation, don't try to push everything you know about the topic into the 3 minute slot you've been given. Say enough to show your listeners the benefits of what you are proposing (or risks or dangers you wish to warn them about) and indicate that you can tell them more if they are interested. This will help you to keep it crisp and clear and also allow your listeners to grasp the point better.

With social media exploding, and bringing in its own new language of emoticons and abbreviations, it is easy to think that communication is different now than before. Here's what Steve Burnett, founder of a boutique market communication company says:

"Regardless of the changes in technology, the market for well-crafted messages will always have an audience."

I agree – do you?

**DTM Chrishanthi Emmanuel**

Vice President Education,  
Pinnacle Advanced Toastmasters Club



# 3 quick tips for Evaluation Speech Contest.

Evaluation Speech Contest season is on. Here are 3 quick tips from our immediate past president and District Evaluation Speech contest champion 2015.

- i. Be **SPECIFIC** in identifying the speaker's strong points and areas of improvement.
- ii. Provide recommendations that can be **EASILY** used by the speaker in their very next speech.
- iii. Don't just tell the speaker what parts of the speech can be enhanced, **DEMONSTRATE** the enhancement.

**DTM Trishma Pinto**  
Immediate Past President,  
Pinnacle Advanced Toastmasters Club,  
District 82 Evaluation Champion 2015.



*DTM Mike Storkey, Toastmasters International President 2016/17 visited our club during his stay in Sri Lanka during May 2017. The club members spent valuable time by listening to him.*

# How to influence your boss

It's our duty to take Toastmasters principles to an arena bigger than the comfort of our cozy meeting rooms as Toastmasters we are constantly encouraged to forge a path of personal growth. Real personal growth happens when we can become successful in our lives outside of Toastmasters. This contributes to strengthening the Toastmasters brand to non-Toastmasters and influencers (e.g. your boss) who have not been touched by the brand whether you work in a commercial enterprise or an entrepreneurial start up.

As a leader you have an opportunity to influence three types of People:

1. People above you in your hierarchy/authority- (a.k.a your boss!)
2. People below your hierarchy/authority
3. People on par with you in terms of hierarchy and authority.

The above 3 items are extensively discussed in John Maxwell's best seller 'The 360 Degree Leader'. Due to space limitations, this article will concentrate only on item number 1, wherein I will discuss some principles and tips useful to our leaders in the middle of an organisation.

**It's our duty to take Toastmaster principles to an arena bigger than the comfort of our cozy meeting rooms**

The middle of any organisation is crucial since this is where about 90% of all leadership occurs. A less performing middle or a slacking middle in any organisation can put undue pressure on the man at the top. A Toastmasters club is no different. When you are a 360 degree leader you can lead from anywhere in the organisation. Most importantly your boss needs your insight, input and influence for him to perform better. If you are to be taken seriously by your boss you need to demonstrate certain attributes.

A few of them are below:

## **1. Lead yourself exceptionally well**

This is the starting point of all influencing. If you don't follow yourself- why would anyone else? If you are someone that a task can be delegated to without strict supervision, your boss will love to have you in his team. Nothing will make a positive impression on your leader as strong as this. Your suggestions and ideas will be readily accepted by the leadership.

## **2. Lighten your leader's load.**

Passing the buck is easy, but lightening the boss's load by playing your part is tough but rewarding in the long run. When the boss succeeds, your organisation succeeds and eventually you succeed. By doing your part exceedingly well you are able to influence the leadership as well as earn credibility for long term career success.

### **3. Do more than Manage - Lead**

Managers work with processes and procedures, but leaders work with people by inspiring them. Managers will think mostly about moment to moment activities, leaders have to keep a long term perspective in mind as their decisions have long term consequences on people and the organisation. If you are currently a manager, re-engineer yourself as a leader and look at your work through the leadership window, things will begin to change for you.

When the majority of your peers and other staff consider you as a leader because of your conduct, you will gain respect and impact with your own leader (boss).

### **4. Invest in relationships.**

Forging and maintaining relationships plays a big role in career success. Maintaining a good relationship with your peers will certainly assist you when you need their assistance. More importantly, the relationship you share with your boss will determine if your employment is one of enjoyment or a total nightmare!

If you want to connect with your boss you must take the lead. You will build relational equity in the long run. If you want to have a very good relationship you must earn the trust of your boss by building relational currency. If you do things that add to the relationship you increase the change in the pocket. If you consistently drop the ball, you harm the relationship and will eventually bankrupt the relationship.

### **5. Be prepared every time you take your leaders time.**

We must all appreciate that our boss's time is valuable as many matters call for his attention of varying degrees of significance.

If you intend obtaining approval for a project from your boss always be well prepared. The more preparation you do, the chances are that you will be successful in convincing him.

If you are taking his time, always be ready to bring something to the table through your ideas, research, tech knowledge or reading. Do not at any cost expect your boss to think for you, be proactive and be ready to provide your own suggestions.

If you have a reputation as someone who has ideas and a knowledge of a wide range of activities, you may be the boss's go to person.

Our Toastmasters Program provides ample opportunities through the leadership and communication tracks to practice some of the above attributes to become an influencer who can lead in any situation and position. One of the most important skills you can acquire is the ability to influence your boss. If you are successful in this aspect you are certainly on your way to career success!!

**DTM Rayhan Wannappa**

Pinnacle Advanced Toastmasters Club



## Officer Training Programme An Outsider's Perspective

As a recent import to the island, and coming from an educational/training background, it becomes virtually impossible for me to avoid making relative comparisons about the structural content, the mode of delivery and, to a certain extent, the desired objectives of any locally organised training programmes that I get to participate in. And that's exactly what I found myself doing at the Officer Training Programme held at the Dialog Head office on Sunday 13th August 2017. What could I have expected from that morning's edification?

Would it be the usual regurgitated pattern of each presenter putting up slide after slide and reading out aloud the accompanying text? Would the Powerpoint presentations even work when needed? How much of the morning would devote itself to trivial irrelevant matters and logistical problems? These were the kind of irritating questions I found myself chewing over as I took an early morning shower, had a cup of strong coffee with two cigarettes, got dressed and began to head towards Union place on that beautiful Sunday morning.

Breakfast was the first event on the agenda and all I could think about in the elevator up to the canteen was a refreshing cup of tea. For a nation which is considered to be the largest producer of this wonderful beverage, it would be justifiably difficult to imagine how the facilitation of a 'cuppa' could pose any sort of serious challenge. Alas, that particular avenue of personal pleasure was quickly sealed off as the inevitable cold, little green carton reared its ugly head in front of me once more. Yet again I found myself face to face with the dreaded 'Milo'. It seems that the tradition of serving tea is being hastily relegated to the bowels of Toastmasters history in a majority of the social events. Maybe, I pondered, TM has a contract with them. Maybe, I even dreaded, that this new fad is what the younger generation aspire to. Maybe, horrific as it sounds, tea has now gone out of fashion? It took me fifteen minutes and another cigarette to forgive and forget.

The venue itself, however, quickly made up for the absence of the tea. It was simply superb; an extraordinarily large auditorium with plush seating, dramatic lighting and a crystal clear state of the art sound system.

The Youth Leadership initiative, presented by DTM Mahesh Jayasinghe was absolutely inspiring once all fifteen of the technicians began to frantically twiddle around with the technicalities for about 20 minutes. Mahesh, at one point decided to give up on using the presentation slides altogether and instead, revert to the time-tested method of vocal-only presentation. For a presentation that, for me, carried a very strong message through the power of the images projected, this would have had very little, if any, purpose. Personally, I felt that this information should have gone out to a much broader audience and not just the Exco members of clubs.

TM Niranjan De Silva injected lashings of humorous wit at just the right time. As pretentious as it sounds, I find a lot of the local humorous speakers lacking one essential ingredient – humour! I'm not a big fan of slapstick and the right combination of dry wit laced with a touch of sarcasm is indeed a very rare commodity. This man, however, seems to have no trouble making me laugh. The more I see of TM Niranjan De Silva, the more I seem to like him.

TM Hingston Lovell, however, somehow managed to concoct a more 'hands-on' approach in an effort to provoke giggling and tittering from the audience with a 'shout the loudest' contest. It just goes to show that humour is not as complicated as we tend to think it is. Simplicity is sophistication and I thought that many a lesson could be learnt from Hingston's approach. The frolicking eventually came to a conclusion with the announcement of the 'breakout' into the appropriate officer training groups.

This 'breakout', however, could more accurately be described as a complete 'breakdown' as confusion began to run rampantly through the auditorium. It seems that nobody had even thought about 'staggering' the exits from the auditorium to respective training rooms. With around 150 people trying to get into 3 lifts in a small corridor whilst being requested to stay within sight of their allocated guides, the inevitable consequence had to be chaos. And, simply put, chaos is exactly what ensued.

I'm not too sure about what happened to the others but once the VPPRs eventually found their allocated room, however, they were treated to DTM Trishma Pinto, which, for me, was the highlight of the day. Trishma is unique – she knows exactly what she is doing, she knows how to get the message across and, she does it with an air of poised composure. A style that is clear, confident and does not leave much room for doubts to creep in. After gaining a much clearer insight into the functions of a VPPR, I managed to find my own way back to the main auditorium to witness a touch of professionalism via a closing Q & A session.

One can immediately sense the huge amount of time, work and effort that went into the preparation of this event. The organizers need to be congratulated for bringing about radical changes to the stale norms of the past. With just a little more attention to the logistical aspects and broader support given to the presenters, I think Division A is poised to take an adventurous major leap into the future.

I have to admit that I thoroughly enjoyed the day, met a lot of friends and certainly gained a lot of confidence in my EXCO role.

### **TM Asghar Rana**

Vice President - Public Relations

Pinnacle Advanced Toastmasters Club



# Our members in District 82

Members of Pinnacle Advanced Toastmasters club are continuing to serve the District. Let's get to know them along with their roles and responsibilities.

We have produced 1 Division Director, 3 Area Directors and 2 extended team members. We do have our immediate past District Director too.

Congratulations and we are proud of you!



**Harsha Subhashana, DTM**  
Division Director, Division A



**TM Asgi Noordeen**  
Area Director A2



**TM Hingston Lovell**  
Area Director J2



**Sudash Liyanage, DTM**  
Immediate Past District Director



**TM Princy Dassanayke**  
Area Director F1



**TM Buddhima Subasinghe**  
TLI Chair – SL



**TM Arshad Nizam**  
Asst. PR Manager - SL



# Immediate Past District Director

We would like to congratulate our member **DTM Sudash Liyanage** who has done a tremendous job as the District Director for District 82 in the Toastmasters year 2016/17.

With his leadership District 82 is World No.3 for the year 2016-17. We have received many awards and accolades in his leadership from Toastmasters International.

We as district received the following awards at the Hall of Fame ceremony, during the 2017 International Convention in Canada.

- 3rd in the world - in terms of Distinguished Club Percentage achieved – 98%
- Excellence in leadership Award – for being distinguished for 3 or more years
- Excellence in Program Quality Award - for achieving distinguished club target
- Excellence in Club Growth Award – for achieving net club growth target
- President's 20+ Award – The No.1 District with highest percent of clubs with 20+ members
- President's Extension Award – 3rd in the world in highest net club growth

We are proud of you!



*Photo credits goes to Theewra*



Photo credits goes to Theewra

# 1st Runner up at District Table Topics

Congratulations to our member DTM Trishma Pinto, 1st Runner up at District Table Topics Speech Contest 2017 which was held at Ovation 2017, Annual District conference. We are proud of you!



Photo credits goes to Theewra

# New Member: TM Shamith Wijethilake

We welcome TM Shamith Wijethilake ACS, ALB into Pinnacle Advance Toastmasters Club Family. Shamith works as a Business Development Manager at Mack Air Airline Cluster (Fully subsidiary of John Keells Holdings). He is an experienced aviation professional with over a decade in the commercial operations. He specialises in the areas of revenue management, pricing and distribution, revenue budgets, revenue accounting, network planning, sales and business development. His excellent analytical skills formulated the turnaround strategy for the low cost carrier Mihin Lanka to reduce the operational losses by optimization of revenue.

He obtained his BSc in Business Administration from University of Sri Jayewardenepura and is also a proud product of St. Josephs College Colombo 10.

His Toastmasters Career highlights are,

1. Past President of Hemas Toastmasters Club – Year 2013 / 14  
(Charter member of Hemas Toastmasters Club).
2. During his tenure Hemas Toastmasters Club was awarded with Presidents Distinguished Status and the Prestigious Golden Gavel Plus award from District 82.
3. Vice President Education – Year 2012/13.
4. Vice President Membership – Year 2011/12.
5. Was involved in Speech-craft Session for Hemas Group Employees in year 2015.



# Speechcraft training programs

The Speechcraft Program, by Toastmasters International, has gained fame the world over for its effectiveness in developing the communication skills of its participants.

The 10-session program is designed to develop participants in their abilities to communicate effectively, speak with confidence in public and deliver enterprising corporate presentations.

The program also focuses on leadership and interpersonal skills, both of which are enhanced through their active participation in conducting, controlling and evaluating the Speechcraft meetings. We as a club spread the word of "Toastmasters" through Speechcraft programs among various corporate and sectors in Sri Lanka.

Speechcrafts from July'17 till date and the respective coordinators:

- Hirdramani Maharagama – **TM Sankalpa Wijesekera**
- JL Morrison – **TM Arshad Nizam**
- Hemas Dankotuwa – **TM Gadjen Suryakumar**
- Dart Global – **TM Hingston Lovell**
- Sri Lanka Institute of Nano-Technology – **TM Asgi Noordeen**
- Sri Lanka Customs – **TM Buddhima Subasinghe**
- Nestle Lanka PLC – **TM Mario Wickramarachchi & DTM Yogendraprasath Sathiyaseelan.**



# Meetings This Term

 **PINNACLE ADVANCED TOASTMASTERS CLUB**




**ROMAN CIVILIZATION**


6.30pm | 03 Jul 2017 | Excel World, Colombo  
For Details, Contact Zaidh 077 351 2949

 **PINNACLE ADVANCED TOASTMASTERS CLUB**



6pm | 17 July 2017 | Excel World, Colombo  
For Details, Contact Zaidh: 077 351 2949

 **PINNACLE ADVANCED TOASTMASTERS CLUB**



**Moments of Truth**

6pm | 31 July 2017 | Excel World, Colombo  
For Details, Contact Zaidh: 077 351 2949

 **PINNACLE ADVANCED TOASTMASTERS CLUB**



**Great Art**

6pm | 21 Aug 2017 | Excel World, Colombo  
For Details, Contact Zaidh: 077 351 2949


 **PINNACLE ADVANCED TOASTMASTERS CLUB**

*Great Visionaries*




Keynote Speaker:  
Dulith Herath  
CEO, Kapruka.com

6pm | 4 Sep 2017 | Excel World, Colombo  
Limited Seats Only. Contact Zaidh: 077 351 2949

 **PINNACLE ADVANCED TOASTMASTERS CLUB**

**history makers**



6pm | 18 Sep 2017 | Excel World, Colombo  
Contact Zaidh: 077 351 2949

# Upcoming Events

## Club Meetings from Oct'17 - Dec'17

- 16th October 2017
- 30th October 2017
- 6th November 2017
- 20th November 2017
- 4th December 2017
- 18th December 2017

## Club Contest

2nd October 2017

## Area Contest

19th October 2017

## District Fun Rally

22nd October 2017

## Mid Year Division A & H Conference

19th November 2017

## Mid Year District Conference - Reverberation 2017

1st - 3rd December 2017

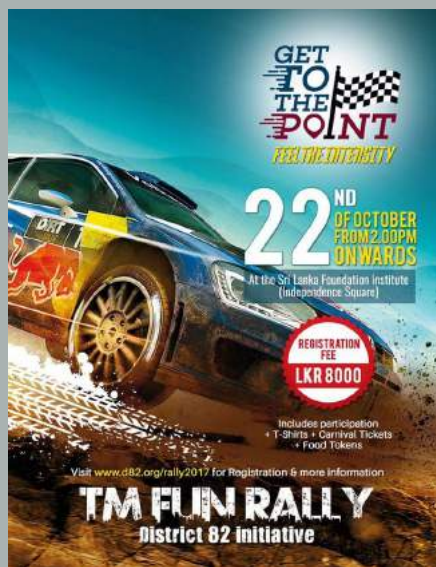


**PINNACLE ADVANCED TOASTMASTERS CLUB**

**Humorous and Evaluation Speech Contest**

"I am not in competition with anybody but myself. My goal is to beat my last performance."

**2nd October, 2017 | 6pm | Excel World**  
**For details, contact TM Hingston: 0778179457**



**GET TO THE POINT**  
 FEEL THE INTENSITY

**22<sup>ND</sup> OF OCTOBER FROM 2.00PM ONWARDS**  
 At the Sri Lanka Foundation Institute (Independence Square)

**REGISTRATION FEE LKR 8000**

Includes participation  
 + T-Shirts + Central Tickets  
 + Food Tokens

Visit [www.d82.org/rally2017](http://www.d82.org/rally2017) for Registration & more information

**TM FUN RALLY**  
 District 82 initiative



**reverberation 2017** WITH HINGSTON AS MICE

# SPEAKERS

 <p><b>MARK BROWN</b></p> <p>World Champion of Public Speaking (2010), Motivational Keynote Speaker, Speaking Coach, Presentation Skills Coach, former FINRA Stock Achievers Awards &amp; 1998 National Association of Negro Musicians Service Award, with a 1998 Emmy nomination for his NBC special "Words Cloud" with Mark Brown</p>	 <p><b>SAVEEN HEGDE</b></p> <p>World Championship Finalist (2017), Design thinking specialist, Entrepreneur, Speaker at TEDx conference, Grace Hopper Conference, International Youth Conference, Improvisational theatre artist, international - Sea Tea Theater - Hartford and represented India at IMA TMI Prevalence Improv Festival in Rhode Island</p>	 <p><b>DR. PAWAN AGARWAL</b></p> <p>Founder and President of Kamalabai Educational and Charitable Trust, TEDx Speaker, Nationally honored teacher, International Motivational Speaker, Author and Educationist.</p>
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**DEC-1-3**  
 11:00 AM REGISTRATION & SEATING @ THE ASSOCIATED CONCERT HALL, COENJA

**DTM Saravate Kumar**  
 Registrations Chair  
 +91 9467322773

[registrations@reverberation2017.com](mailto:registrations@reverberation2017.com)  
[www.reverberation2017.com](http://www.reverberation2017.com)  
[/reverberation2017](https://www.facebook.com/reverberation2017)

# Our Members at Ovation 2017





# Our Members at Ovation 2017



# Editor's Message

It gives me great pleasure to present the first newsletter for the Toastmasters year 2016/17 on behalf of the Pinnacle Advanced Toastmasters Club. It has been a privilege to work with an enthusiastic and creative team and to have created a publication showcasing all the achievements, events and memories of our club.

I truly hope that everyone who reads it will take away something valuable from it. In this newsletter we have covered the best practices in communication and leadership. We have valued our member achievements. We have included the highlights we have had in the past three months.

I would like to thank our members and my team for their help in making this edition a great success, and for their support and commitment in compiling this informative publication. I would like to thank our club president **DTM Zaidh** and VP PR **TM Asghar** for giving me an opportunity to be the editor for this edition of "Pinnacle Pen". I do hope you enjoy this issue of the newsletter, and take this opportunity to wish all of you a very happy contest season in Toastmasters!

I wish the Pinnacle Advanced Toastmasters Club and all our members an exciting year ahead, and look forward to creating more exceptional memories with you.

Thank you and Happy Reading!

**TM Hingston Lovell**

Editor, Member

Pinnacle Advanced Toastmasters Club



# Who we are?

Toastmasters International is a world leader in communication and leadership development. Our organization has more than 352,000 memberships. Members improve their speaking and leadership skills by attending one of the 16,400 clubs in 141 countries that make up our global network of meeting locations.

## **Toastmasters International Mission**

We empower individuals to become more effective communicators and leaders.

## **District Mission**

We build new clubs and support all clubs in achieving excellence.

## **Club Mission**

We provide a supportive and positive learning experience in which members are empowered to develop communication and leadership skills, resulting in greater self-confidence and personal growth.

## **Toastmasters International Core Values**

Integrity  
Respect  
Service  
Excellence

## **Toastmasters International Envisioned Future**

To be the first-choice provider of dynamic, high-value, experiential communication and leadership skills development.

## **Pinnacle Advanced Toastmasters Club**

Club Number: 4278308, District 82, Division A, Area A3

Location: Excel World, Colombo 10, Sri Lanka

Meeting Time: 1st and 3rd Monday 6:00 PM

Website: <https://patccolombo.weebly.com/>

Facebook page: <https://www.facebook.com/patc.colombo/>

Facebook group: <https://m.facebook.com/groups/1502818676623884>